

Denis Davydov

mox512@gmail.com, (650) 229-3065, Sunny Isles Beach, FL | U.S. Citizen
[linkedin.com/in/mox512](https://www.linkedin.com/in/mox512)

Technical Program Manager with a Software Engineering background and 10+ years in program management across SaaS, e-commerce, and AI. Expert in end-to-end SDLC for web and cloud platforms (GCP/AWS). Skilled in technology innovation and execution while leading distributed cross-functional teams of up to 40. Experienced in stakeholder management, strategic planning, budgeting, risk management, and data-driven decision making, with KPIs central to performance management. Agile agent of change with an open, direct leadership style.

NOTABLE ACHIEVEMENTS

- Led design, implementation, and launch of SaaS ML API security product for Google, with \$12M budget. Guided a 30+ member cross-functional team from NPI to production, resulting in adoption by 4,000+ enterprise customers within the first 2 months of GA.
- Drove enterprise-wide GenAI adoption at Intuit, launching 3 corporate AI programs with a \$7M budget. Established vendor partnerships (AWS, Google, OpenAI), built a 300+ member adopter community (NPS 93%), and led full-scale implementation of multimodal LLM solutions.
- Led development, worldwide roll out and following enhancement of high-performance e-commerce systems built with SAP 4/HANA (FI/CO,MM,EAM) SAP/Hybris with DAU over 500k for Google.

EXPERIENCE

Agile Program Manager at BEL USA, Oct 2025 - Present

- Lead dual-track Agile delivery and program governance across customer-facing e-commerce and internal production platforms, ensuring predictable execution across roadmap delivery, operational stability, and cross-team dependencies.
- Direct 2 cross-functional engineering teams (~20 total) through end-to-end execution (planning, sprint/release management, UAT readiness, and production support), sustaining a 2-week release cadence and improving delivery predictability.
- Designed and implemented a lightweight PMO operating model (intake, prioritization, execution tracking, executive reporting), providing leadership with clear visibility into delivery health, risks, dependencies, and tradeoffs across initiatives.
- Led delivery of Simplified Mobile Flow (vendor-built under my program leadership), launching an AI-assisted conversational shopping experience that improves mobile customer guidance and supports conversion growth through better product discovery. Tech: BigCommerce, Jira/Confluence, SharePoint, SQL, REST APIs.

Principal Program Manager at Intuit, Apr 2024 – Sep 2025

- Directed enterprise-wide evaluation of GenAI vendors (AWS, Google, OpenAI) with C-level visibility, building data-driven comparisons and presenting strategy to executives. Drove onboarding of selected providers into Intuit's ecosystem, enabling adoption and serving as the foundation for the 3 enterprise AI programs launched.
- Launched and governed 3 enterprise-scale GenAI implementation programs with a \$7M budget, leading cross-functional teams through planning, resourcing, KPI design, and risk governance; delivered full-stack, multimodal LLM integrations into Intuit's data ecosystem.
- Accelerated GenAI adoption at Intuit through a 300+ member community (NPS 93%), supported by an education portal and executive-level events, driving evaluation and initiation of 3 enterprise AI programs.
- Led retirement of Intuit's Alteryx platform, coordinating more than 20 concurrent data migration projects across multiple business units. Drove complex stakeholder management across the organization and navigated adoption challenges as teams transitioned from end-user-built Alteryx workflows to enterprise data tools.

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Technical Program Manager at Google, Apr 2017 - Apr 2023

- Led a 30+ member cross-functional team in the new product introduction (NPI) of a SaaS ML API security product, managing a \$12M budget. Provided strategic guidance on architecture, design, and implementation with focus on performance and quality of the ML solution. Tech: Angular 9, Java, GraphQL, GCP, TensorFlow.
- Led 40+ member team in the corporate e-commerce implementation of SAP Hybris and SAP S/4HANA from inception to worldwide rollout with DAU over 500k. Tech: Java, SAP Hybris Platform, GraphQL, GCP.
- Implemented data-driven decision-making processes, leveraging custom analytics reports and data visualization using Tableau / Looker / SQL and critical path analysis in Smartsheet (Gantt chart), to balance long-term vision with immediate business needs.

Technical Program Manager at Amway, Jul 2016 - Mar 2017

- Spearheaded digital transformation with global rollout of the Hybris e-commerce platform, achieving 350k+ DAU.
- Rapidly ramped up and structured a 110-member engineering organization across 5 global locations, introducing engineering standards (CI/CD, code review) and agile practices.
- Managed cloud budgeting and forecasting, ensuring cost efficiency while supporting growing infrastructure demands.

Technical Program Manager at M.Video, Apr 2015 - Jun 2016

- Led an 80-member cross-functional team to modernize the ATG e-commerce platform, integrating with Oracle Siebel loyalty system and boosting adoption from 19% to 78%.
- Directed the SAFe Agile Release Train (ART), aligning product owners, agile champions, and engineering teams to deliver milestones on time and at quality.
- Drove end-to-end modernization program through rolling releases, managing system dependencies, infrastructure, full-stack engineering, testing strategy, data migration, and cut-over execution.

Lead Software engineer at Gazprombank, Jan 2013 - Mar 2015

- Led development, refactoring, and performance optimization of front-end and back-end processes for multiple FinTech products leveraging Java EE.
- Established technical standards (code quality, review practices) and implemented agile processes for estimation, capacity planning, and delivery.

Lead business analyst at Ugoria Insurance JSC, Mar 2012 - Dec 2012

Lead business process analyst at BCS Financial Group, Oct 2010 - Feb 2012

Lead business analyst at Vrysell Holding JSC, Sep 2008 - Sep 2010

Business process consultant at Lukoil, Oct 2007 - Aug 2008

Software engineer at TD Ladya, Oct 2003 - Sep 2007

EDUCATION

Master's Degree at Perm State University / Russia. Information and Computer Science, 2003.

PROFESSIONAL DEVELOPMENT

- Project Management Professional certification (PMP), 2023 - 2026
- Google Cloud Certified Professional Cloud Architect, 2018
- Certified SAFe 4 Agilist, 2016

TECHNOLOGY SKILLS

Atlassian Jira /Confluence, MS Project, SQL, Azure DevOPS, Tableau, Looker, Smartsheet, Aris., GitLab, Linux/Bash, Python, C, Java, GraphQL, Git, BigQuery, Docker, Kubernetes, Nginx, Google Cloud Platform, AWS, TensorFlow.